

COVID-19 Alert: The health, safety and well-being of our employees, customers, community and suppliers are our top priorities as we provide continued support and service to our US government and non-government customers. We are closely monitoring the COVID-19 situation and advising employees and stakeholders to take necessary precautions. Please visit www.ga.com and click 'Procurement' or 'Visitor Information' for announcements and additional information.

Supplier Newsletter



Winter 2021

SPOTLIGHT

Dr. Anantha Krishnan



Dr. Anantha Krishnan joined General Atomics (GA) in October 2020 as the Senior Vice President for the Energy Group. GA's Energy Group is a world leader in fusion energy research. GA operates the DIII-D National Fusion Facility for the U.S. Department of Energy (DOE). DIII-D is the largest magnetic fusion research facility in the U.S. and one of the largest in the world. GA's Energy Group also plays

a key role in support of inertial fusion research, which uses shockwaves to compress matter to fusion conditions. These high energy density experiments allow scientists to explore matter at extreme conditions, such as in the formation of stars or in the heart of a nuclear weapon. The Energy Group has supported the National Nuclear Security Administration's Stockpile Stewardship Program for nearly three decades through its expertise in precision manufacturing, materials science, and advanced diagnostics.

From 2005 to 2020, Dr. Krishnan held several positions at the Lawrence Livermore National Laboratory (LLNL). As the Associate Laboratory Director for Engineering at LLNL, he was responsible for leading a diverse organization of approximately 2,400 personnel that provided the engineering science and technology capabilities to ensure the success of the Laboratory's missions. The activities of the Engineering Directorate included

"Dr. Krishnan's deep programmatic experience and decades of work in materials, energy and manufacturing research make him uniquely suited to lead GA's energy activities," said General Atomics CEO Neal Blue. "The Energy Group has a long history of collaboration with DOE's national laboratory system, so Dr. Krishnan's background makes him well-suited to this role."

both large- and small-scale systems/components engineering, computational code development and simulation, engineering design and requirements, specialty manufacturing, prototyping and assembly, execution of critical experiments/tests and the operation of several key engineering facilities. In this role, he was also responsible for the development of institutional capabilities that exploit novel advances in emerging areas such as Advanced Manufacturing and Bio-Medical technologies.

From 1999 to 2005, Dr. Krishnan was a Program Manager at the Defense Advanced Research Projects Agency (DARPA). He managed several programs in the area of nano-bio-technology for the Defense Sciences Office (DSO), as well as programs in the area of high performance microelectronic circuit design for the Microsystems Technology Office (MTO). In recognition of his efforts at DARPA, he was awarded the Medal for Exceptional Public Service by the Office of the Secretary of Defense in 2005.

Dr. Krishnan holds a doctorate degree in Mechanical Engineering from the Massachusetts Institute of Technology.

GA's Energy Group is a world leader in fusion energy research. Read more about Dr. Krishnan and this work on our [News and Media](#) site.

WELCOME

We hope you and your families had a safe and healthy holiday season. We are pleased to present our winter updates, including a wrap up of our successful GA Supplier Day event! Held virtually for the first time ever, GA Supplier Day was a unique opportunity to share information with our supply base, to express our thanks to all GA suppliers and to recognize our Supplier Performance Program Awardees.

We look forward to an exciting 2021 for GA, and our Customers and Suppliers.

POWERFUL PARTNERSHIP

2020 Virtual Supplier Day Success!

November 17, 2020 – General Atomics (GA) Contracts & Purchasing department hosted its fifth, and first virtual, Supplier Day, themed, "Global Progress through Technology", with over 300 attendees. The event, GA's largest Supplier Day to date, expressed the company's appreciation for its Suppliers, even amid a global pandemic.

Denyce Carter, Vice President of Contracts and Purchasing for GA, thanked Suppliers for continuing to meet delivery and quality requirements and for standing by GA, saying "We do not compromise in the face of adversity; [GA recognizes] the importance of valuing our Suppliers and treating them fairly, and recognizing their role in our success." She further stated, "In these changed circumstances, we remain committed and focused on ethics and corporate responsibility."

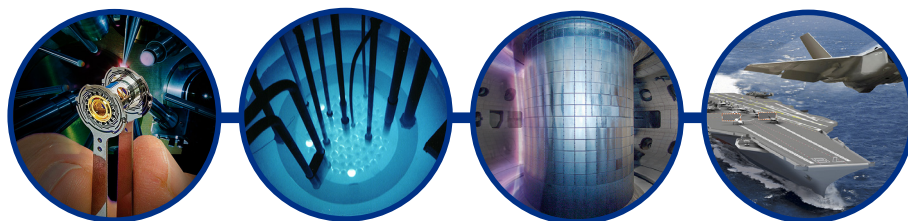
Executives from GA's primary business lines emphasized the diversity of technology and continued growth of GA over the last 65 years. Dr. Roberto Vasquez, the Chief Operating Officer of GA Energy group said, "We make significant innovations each year." He continued, "As the ideas mature, we'll be looking for Suppliers who can provide specific services or products that help us to successfully complete these projects."

The day continued with topical sessions dedicated to supplier learning and engagement with subject matter experts. The sessions, styled after GA's Supplier Newsletter, included the Compliance Corner, Quality Matters, and On the Horizon presentations. These discussions touched on Cybersecurity, the Ariba® tool and various quality requirements.

A notable breakout session, Powerful Partnerships, conducted in conjunction with the San Diego Procurement Technical Assistance Center (PTAC), saw GA's Small Business Liaison Officer (SBLO) Mark Medina and PTAC representative Brett Householder reviewing the myriad resources offered by GA and the Small Business Administration to help small businesses participate effectively in the defense industry.

During the event, GA recognized five suppliers for exemplary performance in its Supplier Performance Program Awards ceremony: Eurest; Everson Tesla, Inc.; L&T Precision Corporation; PlastiFab San Diego; San Diego Precision Machining; and Solmar Precision, Inc. Each of the featured Suppliers shared acceptance speeches in prerecorded messages.

(continued on page 2)



QUALITY MATTERS

Supplier Quality Assurance Resources and Tools

Looking for more information on GA's Quality Clauses? Check out our redesigned [Supplier Quality Assurance Resources and Tools](#) page.

As we mentioned in our last issue, we are rolling out topical resource modules on Quality Clauses. The first two topics, presented during our 2020 Virtual Supplier Day, are now posted there. Additional modules are coming soon!

POWERFUL PARTNERSHIP

(continued from page 1)

To close out the event Purchasing Managers and GA personnel engaged in a panel discussion on best practices, the Supplier Code of Conduct, and emerging technology, all while fielding questions from the audience.

Scott Forney, President of Electromagnetic Systems for GA expressed the theme best during morning remarks, 'Global Progress through Technology' means overcoming external challenges through meaningful technological solutions. It "also means that we need to continuously develop new technologies and we need the supply base not to lose [their] recipes."

Quick Facts

Some breakout sessions had more than 50 attendees; one session, Powerful Partnerships, featured the San Diego Small Business Procurement Technical Assistance Center (PTAC). Supplier Day included three distinguished GA executive presenters and 300+ attendees, over 50% of whom represented Small Businesses!

To review the Supplier Day Breakout Session materials please visit our [Supplier Day](#) resource page.

The 2020 Supplier Performance Program Awardees

Plastifab San Diego, one of the recipients of GA's prestigious Supplier Performance Program Award, had this to say in accepting the honor:

"We have been a supplier to General Atomics for over 25 years... Our relationship with GA over the years has been instrumental in Plastifab's growth and development... I'd like to take this opportunity to thank General Atomics for making the efforts to facilitate a Supplier Day this year"

GA thanks Plastifab and all of the Supplier Performance Program Awardees: Eurest; Everson Tesla, Inc.; L&T Precision Corporation; San Diego Precision Machining; and Solmar Precision, Inc.

Hear what some of our Supplier Day attendees had to say through an anonymous survey:

- "The planning that went into a smooth virtual event with multiple events within an event was evident. Congratulations on a flawless delivery of something that's very difficult to get right."
- "The meeting was a good way to bring suppliers together and support their hard work for General Atomics."
- Thank you for attempting to stay in touch with the supplier base in this difficult time. Nothing is going to be perfect in this time of online Zoom meetings. But we appreciate your effort to maintain more of a relationship than just issuing a PO and waiting for a product. So thank you for your efforts and for your continued business.

COMPLIANCE CORNER

Cybersecurity Interim Rules and our New Website

Please see our refreshed [GA Cybersecurity](#) website for more information and resources for compliance regarding the announcement below!

As expressed in our Supplier Code of Conduct, General Atomics (GA) is committed to protecting and securing critical industry information and responding to the growing cyber threat posed to our customers and industry. As a Supplier to GA, you share in this commitment. Please read on regarding new regulations effective November 30, 2020.

On September 29, 2020, The Department of Defense (DoD) published three new Interim Rules regarding cybersecurity requirements under DFARS Case 2019-D041 in the [Federal Register](#):

- [DFARS 252.204-7019 Notice of NIST SP 800-171 DoD Assessment Requirements](#);
- [DFARS 252.204-7020 NIST SP 800-171 DoD Assessment Requirements](#);
- [DFARS 252.204-7021 Contractor Compliance with the Cybersecurity Maturity Model Certification Level Requirement](#).

The full text of the interim rule can be found [here](#).

These clauses will apply to most entities in the Defense Industrial Base, including Suppliers to GA who handle Federal Contract Information (FCI) as defined in [FAR 52.204-21](#), "Basic Safeguarding of Covered Contractor Information Systems," Controlled Unclassified Information (CUI) and Covered Defense Information (CDI) as defined in [DFARS 252.204-7012](#) "Safeguarding Covered Defense Information and Cyber Incident Reporting."

If these clauses will apply to work you do with GA you will soon receive an invite in Ariba® to complete new representations and certifications. Please review the rules as soon as practicable and undertake necessary actions.

DID YOU KNOW?

GA is required to gather representation from our Suppliers on various topics. Some upcoming topics include compliance with [section 889 of the National Defense Authorization Act \(NDAA\) for FY 2019](#), and which Suppliers qualify as [Non-Traditional Defense Contractors](#). Take a moment to review these regulations in advance and verify your status. See your Purchasing Representative with any questions.



See our website for an [announcement](#) regarding the SolarWinds compromise and how to take steps to protect your enterprise.

As a high technology and high concept provider of Defense and Energy solutions, GA is uniquely positioned for growth and success. Global progress through technology remains our mission. GA appreciates the support of its Suppliers in accomplishing this mission.

Remember to contact your Purchasing Representative about any questions regarding open Orders or your continued performance. Your Purchasing Representative is your primary point of contact.

Please advise your Purchasing Representative when contacted by other GA personnel.

If you have any comments or questions about this publication, please contact us at SupplierEngagement@GA.com.